

COMPANY

A global market leader within radiation protection and Imaging Accessories selling to, Radiology, Operating Theatres, Cardiology and Interventional Radiology departments. They offer first class products to their customers, and superb training, support and development to their employees

DESCRIPTION

As a medical sales Account Manager, you'll drive sales of medical devices including Radiation protection and medical imaging accessories within London and across the southern territory.

Working closely with Radiographers, Theatre Managers, Radiation protection, department heads and Procurement, developing a reputation as a compassionate professional who can be relied upon. Understand their needs, present products that meet these needs, submit tenders, negotiate purchases, and oversee any training activities.

A varied week will see you visiting hospitals across the South including London, South West, South East Coast and East Anglia

REQUIREMENTS

Either a medical sales or clinical application specialist experienced in selling / supporting medical devices or consumables with a contact list relevant to the products being sold.

Or a radiographer / Nurse / Department Manager / who has experience in relevant medical equipment AND NHS procurement / tenders / commercial processes and is looking to move into a medical sales role.

Essential: a credible professional with clear, confident and influential communication skills, familiar with the hospitals and some NHS teams in the London, Southern region.

Focused, self-starter, determined, enjoys working with others, and taking real pride in your work.

PACKAGE

Salary of £32 - £45K Basic (negotiable) plus £18K+ OTE bonus, company car (or car allowance) and company pension.